

***** DBA: (food store - internet + retail) *****

Total V/MC Annual Sales:



\$850,000

| Razur | uu | SAM | PLE | Please verify | those amounts | Average ticket: Items: | \$75.00 11,333 | |
|---|------------|-----------------------|-----------|--------------------|---------------------------|---------------------------|---------------------------|----------------------|
| DETAILED QUOTE I- CARD NOT PRESENT ACCOUNT (B2B) | | | | PRE | SENT PROVIDER (Name) | Razor Quote | | SAVINGS |
| Qualified credit sales VISA | 55% 55% | \$467,500.00 6233 | @ @ | 2.49% \$0.32 | \$11,640.75 \$1,994.67 | 2.35% \$0.20 | \$10,986.25 \$1,246.67 | \$654.50 \$748.00 |
| Card Not Present surcharges : | | | | | | | | |
| Mid Qual Sales VISA | 25% | \$116,875.00 | @ | 1.00% | \$1,168.75 | 0.85% | \$993.44 | \$175.31 |
| Non Qual Sales 🛛 🌿 🌉 | 5% | \$23,375.00 | @ | 1.50% | \$350.63 | 0.85% | \$198.69 | \$151.94 |
| Mid/Non Qual Items | 30% | 1870 | @ | \$0.32 | \$598.40 | | \$0.00 | \$598.40 |
| Gateway monthly fees | | 12 | @ | \$15.00 | \$180.00 | \$15.00 | \$180.00 | \$0.00 |
| | rize.Net | 6233 | @ | \$0.15 | \$935.00 | \$0.10 | \$623.33 | \$311.67 |
| Gateway batch fees | | 365 | @ | \$0.15 | \$54.75 | \$0.00 | \$0.00 | \$54.75 |
| AVS fees | 55% | 6233 | @ | \$0.02 | \$124.67 | \$0.01 | \$62.33 | \$62.33 |
| Annual fee (anniversary of contract) | | 1 | @ | \$75.00 | \$75.00 | \$0.00 | \$0.00 | \$75.00 |
| Monthly statement fee | 0.1.70 | 12 | @ | \$12.00 | \$144.00 | \$7.50 | \$90.00 | \$54.00 |
| | Sub TO | TAL CARD NOT F | RESEN | ւ լ | \$17,266.61 3.69% | L | \$14,380.71 3.08% | \$2,885.90 0.62% |
| II- CARD PRESENT (Retail Store) | | | - 1 | | | | | 1 |
| Qualified credit sales VISA | 40% | \$340,000.00 | @ | 1.95% | \$6,630.00 | 1.80% | \$6,120.00 | \$510.00 |
| Credit Card Items | 40% | 4533 | @ | \$0.32 | \$1,450.67 | \$0.20 | \$906.67 | \$544.00 |
| Qualified debit sales VISA 🧟 | 5% | \$42,500.00 | @ | 1.95% | \$828.75 | 1.55% | \$658.75 | \$170.00 |
| Credit Card Items | 5% | 567 | @ | \$0.32 | \$181.33 | \$0.20 | \$113.33 | \$68.00 |
| Card Present surcharges : | | | - 1 | | | | | 1 |
| Mid Qual Sales 🛛 💴 🚧 🥌 | 25% | \$85,000.00 | @ | 1.00% | \$850.00 | 0.85% | \$722.50 | \$127.50 |
| Non Qual Sales VISA | 5% | \$17,000.00 | @ | 1.50% | \$255.00 | 0.85% | \$144.50 | \$110.50 |
| Mid/Non Qual Items | 30% | 1360 | @ | \$0.32 | \$435.20 | | \$0.00 | \$435.20 |
| Batch settlement | | 276 | @ | \$0.25 | \$69.00 | \$0.20 | \$55.20 | \$13.80 |
| Statement fee | | 12 | @ | \$12.00 | \$144.00 | \$7.50 | \$90.00 | \$54.00 |
| Annual fee | | 1 | @ | \$75.00 | \$75.00 | \$0.00 | \$0.00 | \$75.00 |
| Amex Items (CNP and CP) | | 132 | @ | \$0.25 | \$33.00 | \$0.09 | \$11.88 | \$21.12 |
| | Su | b TOTAL CARD F | RESEN | r [| \$10,951.95 2.86% | Г | \$8,822.83 2.31% | \$2,129.12 0.56% |
| | Г | | | | | | | |
| | L | Total Recurri | ng Fees | 5 | \$28,218.56 3.32% | l L | \$23,203.54 2.73% | \$5,015.02 0.59% |
| Terminal (model / type depends on business type) | | | | | | | \$0.00 FREE | 1 |
| Authorize.net Application Fee | | | | | | | \$0.00 waived | 1 |
| Merchant Account Application Fee | | | | | | | \$0.00 waived | |
| Merchant Account Application Fee | Г | | | 1 | | Г | | |
| | L | Total One Ti | me Fees | 6 | N/A | I L | \$0.00 | 1 |
| - Minimum Processing Fees= \$25 | | you pay if your proce | essing Fe | es don't add up te | o \$25) | | | |
| - Chargebacks are charged \$19 if the | ney occur | | | ~ | | | | |
| | | | | | Savi | ngs 1rst Year : | \$5,015.02 17.8% | |

SALES ASSUMPTIONS:

These projected savings are linked to the above sales assumptions

THIS IS HOW MUCH YOU'LL SAVE THRU Razor Quote 3 years Savings : \$15,045.06 17.8%

Average Savings PER Year over the first 3 years period: \$5,015.02 17.8%

Quote date : 3/5/2007

Valid until : 4/4/2007